

FULLERTON COLLEGE
INSTRUCTION TECHNIQUES & PIVOT POINT INSTRUCTION
INFORMATION



Getting started:

1. To enroll visit Fullerton College website and apply to the college ([Fullerton College Prospective Students - Getting Started](#)).
2. Contact Anita Coggi (Email: ACoggi@fullcoll.edu or Office: (714) 732-5463) or Marcu Wade (Email: MWade@fullcoll.edu) in the Cosmetology Department three weeks prior to the start date of class to request a Prerequisite / Corequisite Challenge form.
3. Students must submit the following to the Cosmetology Department for approval:
 - a. Completed Prerequisite / Corequisite Challenge form.
 - b. A copy of current cosmetology / esthetician license.
 - c. Have minimum five years of experience (with one year completed within the previous two years). A current resume is acceptable and must include: employer business name(s) with owner or manager contact information, dates of employment, job title & duties.
4. Admissions & Records will contact you after division dean approval and you will be given an add code from Anita Coggi to register. All enrollment is subject to availability.
5. Check Fullerton College class schedule for current add/drop dates.

INSTRUCTION TECHNIQUES INFORMATION

1. **COSM 060F* & COSM 062F mandatory class lecture hours:** Monday 12:30pm - 4:45pm
***Note: COSM 060 F includes the opportunity for students to complete 600 required clock hours. If these hours are not completed during the term in which students take COSM 060 F, students will need to enroll in COSM 062 F to finish the 600 clock hours required.**
2. **Additional laboratory hours:** Monday - Friday (7:00am, 9:30am or 12:30pm – 4:30pm) and /or Monday - Thursday (5:00pm or 7:30pm – 10:30pm). 300 minimum hours to be completed per semester, 18- 20 hours per week for 16 weeks.
3. Tentative costs: Milady's Master Educator textbook 3rd Edition, black lab jacket, professional name tag, current edition of Barbering and Cosmetology Act & Regulations, Pivot Point Cosmetology Fundamentals textbook, and educational supplies.
4. Tentative Campus fees: \$46.00 per unit (8 units), \$17.00 health fee per semester, \$35.00 parking fee per semester.

COSM 060F* (8 Units): Instruction Techniques in Cosmetology / Esthetician: Requires 600 clock hours of laboratory instruction observation.

Prerequisite: Valid California cosmetology or esthetician license in good standing & five years of current salon experience. This is a course for licensed cosmetologist/estheticians who intend to teach in the post-secondary or private sector cosmetology/esthetic schools. Students will learn teaching methodologies, professional development, and learning philosophies associated with becoming a master educator in cosmetology or esthetics. Pivot Point terminologies, principles, concepts, practices in problem-solving are emphasized. Pivot Point Member School & Pivot Point instructional materials available upon request. Scheduled class meeting time: Monday 12:30pm – 4:45pm

COSM 062 F (8 Units): Advanced Instruction Techniques in Cosmetology / Esthetician

Prerequisite: COSM 060 F with a grade of “C” or better and current cosmetology /esthetician license in good standing. This course is designed to teach licensed cosmetologist or estheticians advanced instructional techniques. The student instructor will learn to create advanced lesson plans, demonstrate stress management skills and motivational skills, identify instructional aids, understand the importance of administrative tasks, and analyze and employ advanced instructional techniques. Pivot Point Member School & Pivot Point instructional materials available upon request.
Scheduled class meeting time: Monday 12:30pm – 4:45pm

PIVOT POINT INSTRUCTOR INFORMATION

Scheduled during summer session only (8 Weeks)

COSM 061AF (3 Units): Pivot Point Instruction I

Prerequisite: COSM 060 F with a grade of “C” or better and current cosmetology /esthetician license in good standing. This is a preparatory course to teach Pivot Point terminologies, practices and procedures. This course will enhance basic knowledge in hair design, hair coloring, ladies’ hair sculpting, men’s hair sculpting, skin care, hair and scalp analysis.
Scheduled class meeting time: Monday & Wednesday 11am – 4:40pm

COSM 061BF (3 Units): Pivot Point Instruction II (discontinued 2018)

Prerequisite: COSM 061AF with a grade of “C” or better and a valid California cosmetology or esthetician license in good standing. This course is specifically designed to restate the common terminology and principles of Pivot Point and differentiate terms, concepts and principles. Demonstrate the formulation and application of all advanced techniques.
Scheduled class meeting time: Monday & Wednesday 11am – 4:40pm

COSM 061CF (3 Units): Pivot Point Instruction III (discontinued 2018)

Prerequisite: COSM 061BF with a grade of “C” or better and current cosmetology /esthetician license in good standing. This course is specially designed for cosmetologist, estheticians, instructors and instructor trainees. This advanced course prepares the student to successfully acquire skills necessary to become a master educator, a more effective communicator, motivator and facilitator. Advanced terminologies in Pivot Point, instructional techniques and practices and procedures will be demonstrated. Scheduled class meeting time: Monday & Wednesday 11am – 4:40pm